

#### WHY KSPS PUBLIC TELEVISION?

#### MISSION

KSPS Public Television provides programs and events that entertain, engage, and educate to enrich all the communities we serve.



## WHAT IS KSPS?

- Viewed over the air, cable, satellite, online in the Inland Northwest and Canada
- 600,000+ households in eastern Washington and northern Idaho
- Over 27,000 families donate each year



## **MASTERPIECE**















#### **America's Most Trusted Shows**



















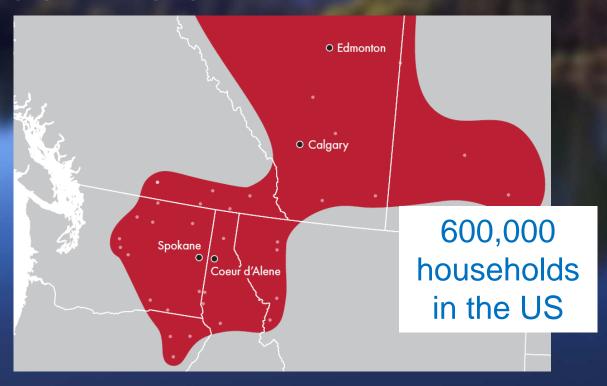


Most





## KSPS COVERS SVRP AREA AND BEYOND





#### KSPS VIEWERS WATCH & PAY ATTENTION

PBS SPONSORS STAND OUT
WITH FEWER PRIMETIME
NON-PROGRAMMING MINUTES

PBS<sup>4</sup> Commercial<sup>4</sup> Cable<sup>4</sup>
3 MIN 14 MIN 14 MIN 15 SEC 33 SEC 40 SEC





## KSPS VIEWERS TAKE ACTION

PBS VIEWERS TAKE ACTION AFTER WATCHING PBS **PROGRAMMING** 



36%

research more on the company, product or service<sup>5</sup>



told a friend about company or product seen on PBS<sup>5</sup>



18% bought the product or service<sup>5</sup>



Source: PBS Sponsorship Study: Audience Attitudes & Behaviors, City Square Associates, March 2015

## WHY KSPS?

- Messages stand out in uncluttered environment
- 2. Audience pays attention and acts
- 3. The most effective place for Education:
  - Reach kids, parents and educators

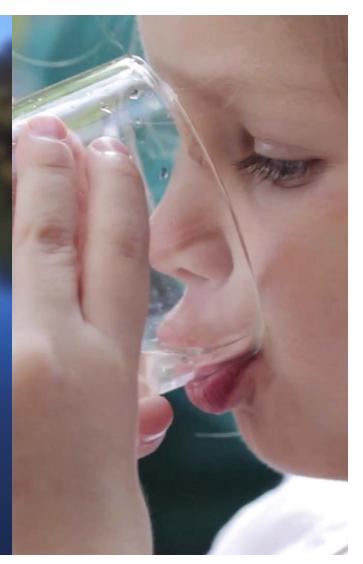






#### **EACH CHILD RECEIVES**

- Aquifer folder
- Map, waste directory magnet, comic book & bookmark
- A memorable experience





#### **EACH CHILD RECEIVES**

- Aquifer in A Cup
  - Branded take-home kits for kids to show parents
  - New in 2018





#### **EACH EDUCATOR RECEIVES**

- Aquifer Atlas
- Set of 5 water books
- Spokane Waste Directory Tote Bag

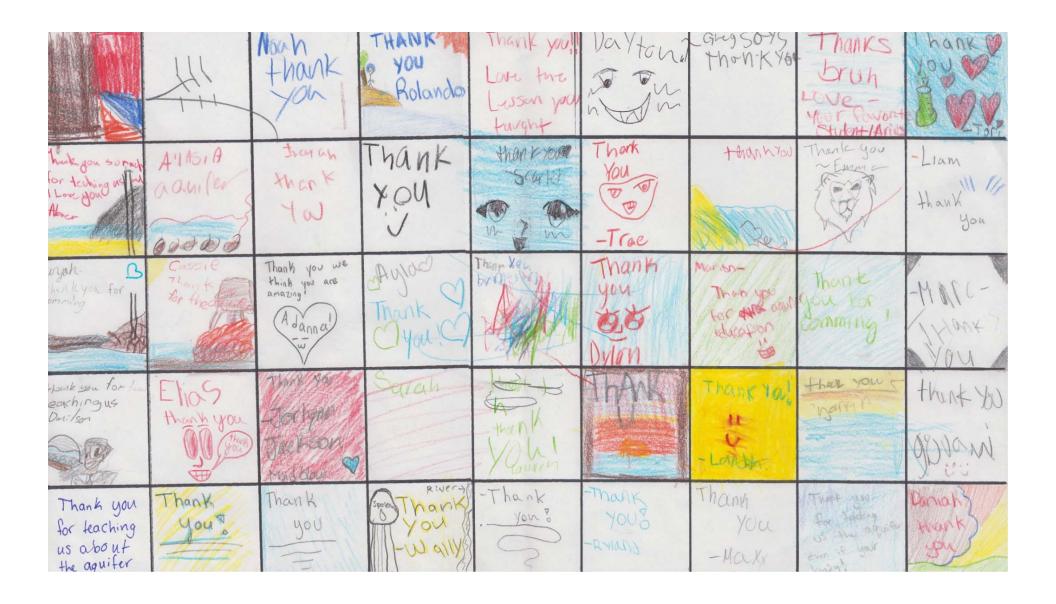


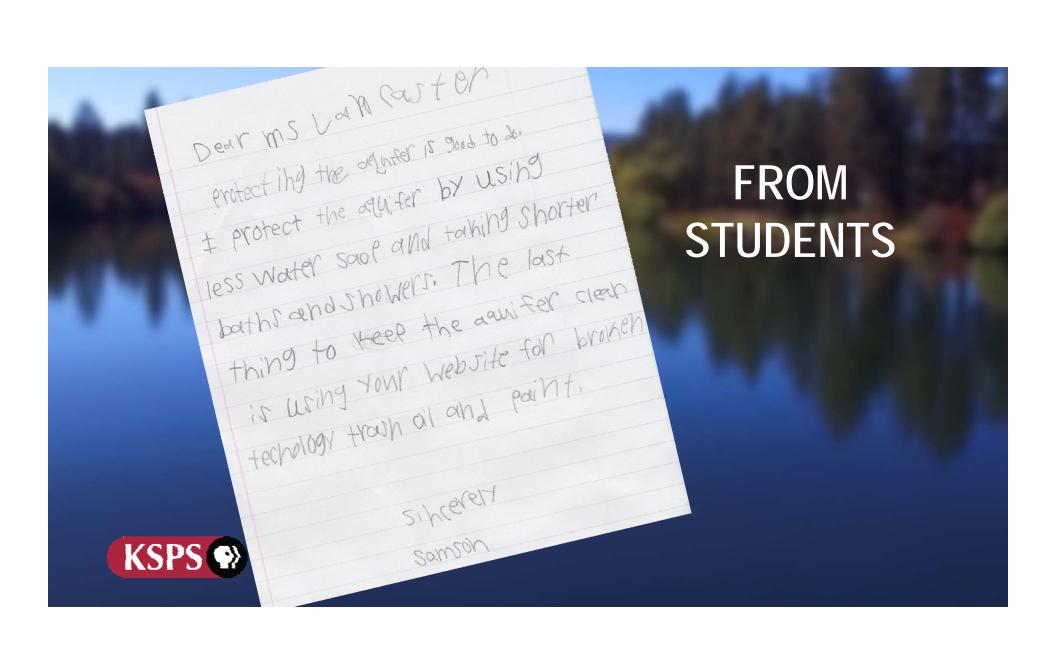


## STUDENT WORKSHOPS

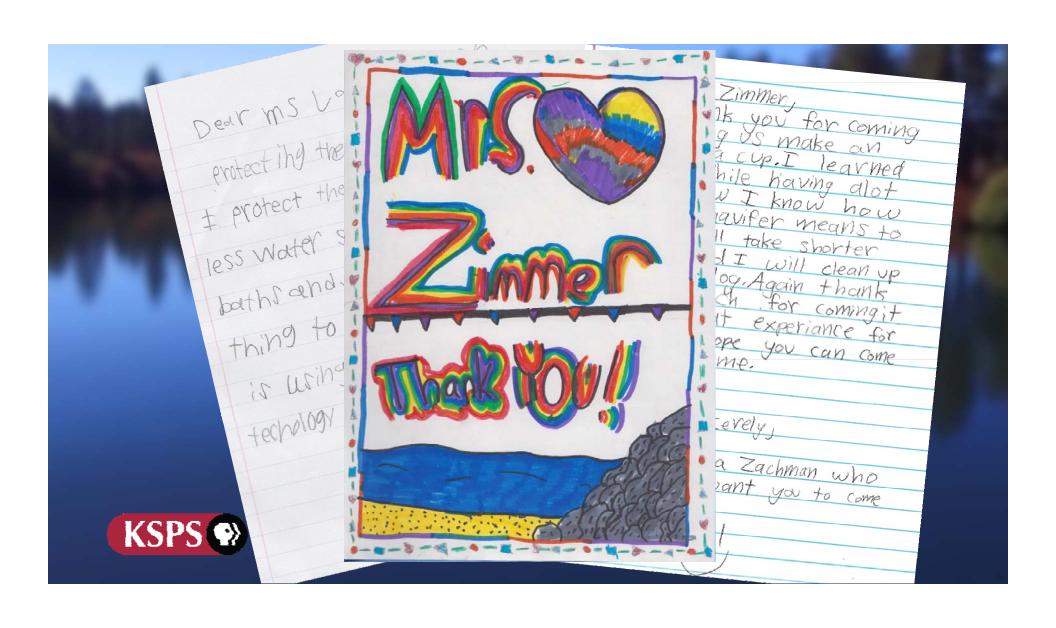
Date	School	Kids	Classes	Grade	Area/Type		Date	School	Kids	Classes	Grade	Area/Type
1/12/2018	Browne	76	3	3	Spokane		4/16/2018	Linwood	78	3	4	Spokane
1/17/2018	KSPS-Homeschool	9	1	Mixed	D				48	2	3	Spokane
1/18/2018	Holmes	48	2						68	4	2	Valley
1/24/2018	Arlington	52			1	/ (	shop!	S		2	2	Catholic
1/31/2018	Lincoln Heights			79	work	19	31100	udents in 2019		2	3	Spokane
2/8/2018	Indian Trail			1 4			of eti	idenis		5	3	Valley
2/8/2018	Greeneacres			hir	na 1.5	) 4	75 St	0040		2	2	Valley
2/13/2018	KSPS-Home	r	ea	1111	19 ' ?		holuk	in 2019		2	2	Valley
2/23/2018	Arlington		. –		ca sch	e	aniea	in 2019		2	6	Spokane
2/26/2018	Balboa	-	+15	MIO				- 10	د	1	6	Spokane
3/1/2018	Greeneacr		-				mised	last year)	10	1	5	Private
3/9/2018	Greeneacr Audubon Ridgeview  + 15 Thoro  + 15 Thoro  12  Greeneacr  Audubon  (60 promised, 50 promised last year)  3								34	2	2	Valley
3/13/2018	Ridgeview (60 profiles)								50	2	3	Spokane
3/16/2018	KSPS-Homeschool	12	<b></b>					cnester	34	2	2	Valley
3/22/2018	KSPS-Homeschool	4	1	IVIIAGG			12/10/2018	Arlington	50	2	3	Spokane
3/23/2018	Roosevelt	24	1	3	Spokane		12/20/2018	Ridgeview	52	2	4	Spokane
4/12/2018	Hamblen	87	4	3	Spokane							





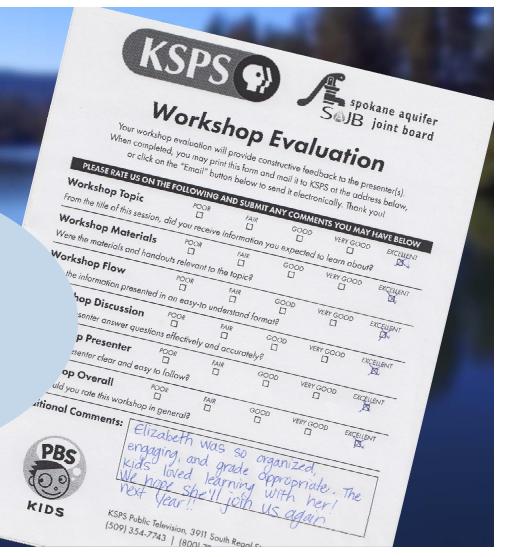


Dear ms van cast on Dear Ms. Zimmen, protect the the organiter is good to do. Thank you for coming and helping us make an acup. I learned + protect the aguiter by using t protect the author short of fun. Now I know how much the agrifer means to showers and I will take shorter after mi. ess Notes will take shorter after my dog. Again thank boths and showers and I will clean up boths and showers the auxifer you so much for coming it thing to theep the auxifer all of us. How experience of the down the coming it all of us. Hope you can come is using your Website for technology trash oil and pair Sincevely Jenna Zachman who always will want you to come SILCERETY 9,99iVI. samson KSPS (S)

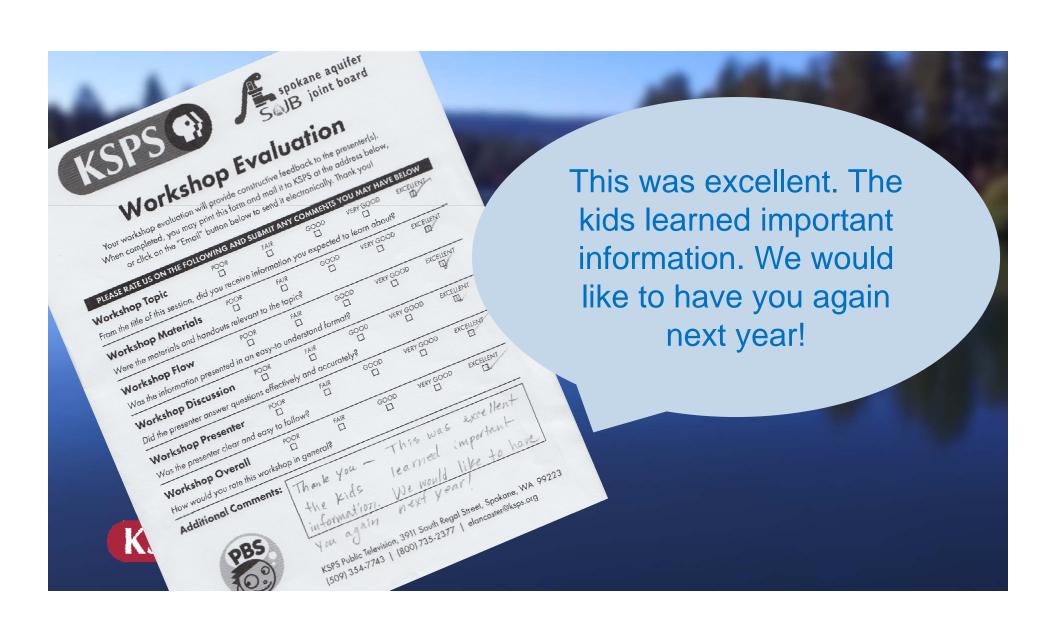


## ...AND FROM THE TEACHERS

Elizabeth was so organized, engaging and grade appropriate. The kids loved learning with her. We hope she'll join us again next year!









## AQUIFER IN A CUP VIDEO LESSONS

- On KSPS
- On PBS Kids 24/7
- On Education Portal
- On PBS Learning Media

## **AQUIFER EDUCATION PORTAL**

ksps.org/aquiferinacup





#### **DIGITAL PROMOTION**

- Program highlights email to KSPS donors 12 x 10,500+ per month
- KSPS.org Home Page
   Ads 16,032 reach



Dear Scott,



spokane aquifer SAJB joint board

To commemorate the 400th annivers on April 23, 2016, The Royal Shakesp jubilee party with an all-star cast. *St* international legacy of Shakespeare opera, ballet, hip hop, blues, jazz and hometown of Stratford-upon-Avon-Friday, December 23 at 9pm/10Mtn.

Don't Pollute Our Water. It's Beneath You.



Help recycling services by keeping "tanglers" (e.g., wire, Christmas lights, clothes hangers and hoses) out of the recycling bins. Place tanglers in the trash. For more information about other waste types visit <a href="SpokaneWasteDirectory.org">SpokaneWasteDirectory.org</a>

(We thank SAJB for their generous support of programming on KSPS.)



#### DIGITAL PROMOTION

- 24 Twitter posts7,689 reach
- 40 Facebook posts 23,567 reach





## TOTAL DIGITAL REACH

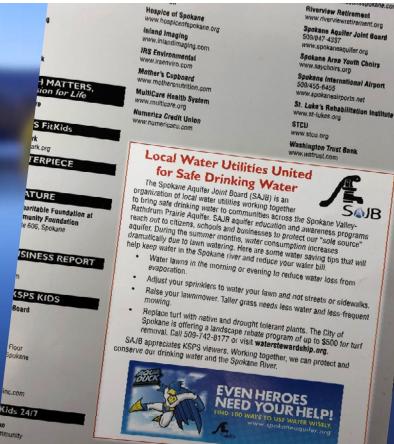
174,549

Value \$9,400



# WRITE-UP IN *PREVUE*PROGRAM GUIDE

Sent to 24,000 donors







## APPEARANCES & EVENTS

Coeur d'Alene 4th of July Parade

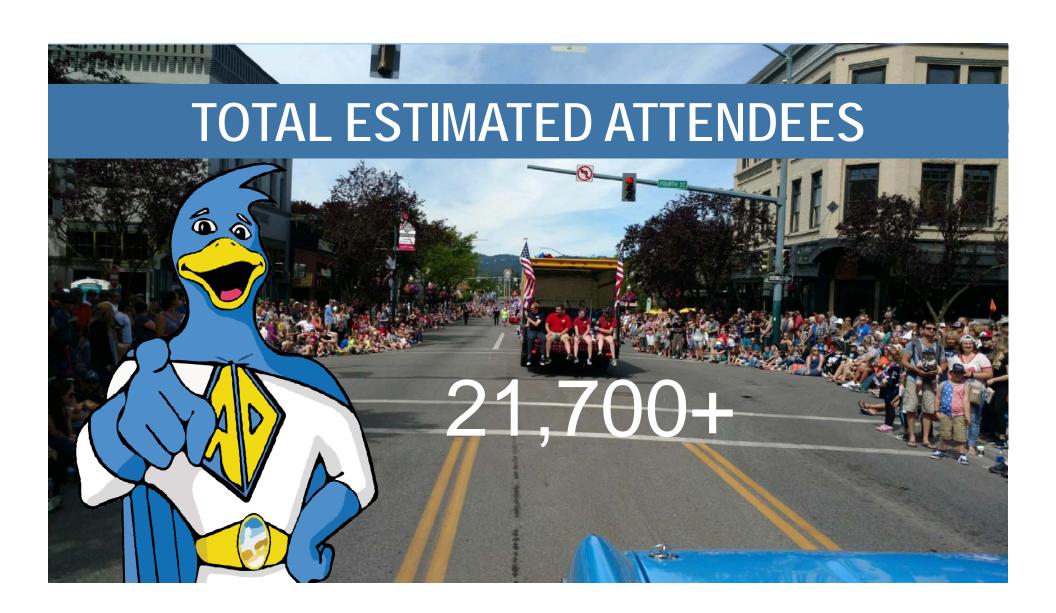
20,000+ attendees

# APPEARANCES & EVENTS

- KSPS FitKids Day
  - 1,700 attendees







## ON THE AIR

**EnviroCertified Promo** 

**Updated Waste Directory Promo** 



# ON-AIR SPOTS KSPS Public Television (Main Channel)

- ✓ EnviroCertified 195 (adults)
- ✓ SpokaneWasteDirectory.org 161 (adults)
- ✓ Lawn Watering/Storm Drains (2 spots) 54 (adults)
- ✓ Aquifer in a Cup Workshops 70 (children)
- ✓ Aquifer in a Cup Lessons 140 (children)

**TOTAL: 620** 



## **ON-AIR SPOTS**



Aquifer in a Cup Lessons (3 spots)

**TOTAL: 490** 



## TOTAL ON-AIR SPOTS

KSPS Public TV PBS Kids 24/7

620 490

1,110

2.8 million household views



ComScore viewer data, USA only

## TOTAL VALUE

On-Air Messaging/production - \$61,250

72+ Education Workshops - \$36,000

Digital Promotion & Education - \$12,400

\$109,650



